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Cash Basis

Encinitas Wine Festival
Profit & Loss
July 2003 through June 2013

	<u>Jul '03 - Jun 13</u>
Ordinary Income/Expense	
Income	
Direct Giving	480.00
Income Received	2,338.33
Misc.	300.00
Misc. Donations	640.00
Raffle Tickets	51,459.00
Silent Auction	165,086.14
Sponsors	
Cellar Select	35,000.00
Collector Sponsors	2,445.00
Connoisseur Sponsors	27,500.00
Grand Cru - Major Sponsor	87,500.00
Misc. Sponsor	1,169.00
Private Reserve Sponsors	35,000.00
Recycle Bags - Sponsor	4,000.00
Sommelier Sponsors	53,000.00
Total Sponsors	245,614.00
Ticket Sales	558,078.00
Total Income	1,023,995.47
Expense	
ABC Permits & Others	569.00
Audio Expense	8,055.25
Bank Charges	25,245.07
Catering/Restaurants	23,110.87
Decorations	9,347.27
Entertainment	10,175.00
Equipment Rental	22,616.84
Green Event Fees	2,005.09
Miscellaneous	7,708.16
Parking	8,268.93
Postage	2,164.64
Printing	40,283.31
Promotion	5,603.05
Raffle/Auction expenses	1,775.59
Signs	2,655.66
Site rental & expense	29,808.30
Supplies	14,281.58
Web Expenses	12,320.00
Wine Festival Director	23,700.00
Wine Glasses, Trays & Promo's	22,811.59
Total Expense	272,505.20
Net Ordinary Income	751,490.27
Net Income	751,490.27